

Deckpoint joins with the VTX Telecom group

Internet Service Provider Deckpoint, created ten years ago and based in Geneva, has more than 4'000 customers. It offers a large range of services in the telecomms domain; high speed connections, hosting, data security and internet telephony. Very present in the Swiss-Romand market and particularly Genevan – Deckpoint currently employs 25 people who will all keep their posts at the heart of the VTX Telecom group.

Following the loss of the monopoly by Swisscom and the liberalisation of the last mile, Deckpoint wanted to become an unbundling provider. With this in mind, it could have imagined the following alternatives: generate business as a complete independent, or find an ally to re-enforce its market position.

Deckpoint was therefore able to profit from its integration into the heart of a larger telecommunications group also present on a national scale. Its choice was made with the VTX Telecom group with whom it has maintained relations for several years.

With this regrouping, Deckpoint and VTX Editel become the Genevan leaders of internet service providers, of hosted IT services and of voice over IP for enterprise.



Mr. Christian Lambert (left) and Mr. Dominique Périsset (right), respectively directors of VTX Editel and Deckpoint

About Deckpoint

Deckpoint is an internet service provider. The company is based in Geneva and employs 25 people. It offers to private individuals and to businesses, high speed connectivity solutions, dedicated hosting, collocation, data security and telephony (VoIP, Desk Conferencing). This polyvalence in the activity of Deckpoint makes it a first class internet service provider, capable of responding to the full range of its customers needs. Broadly present in the Swiss Romand market, its clientele consists of companies, and individuals having “professional needs”. Up to this day, 4'000 customers have shown it their confidence.

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About VTX Editel

VTX Editel is a subsidiary of the Swiss VTX Telecom group, founded in 1991, the company employs 25 people. It offers global telecommunications solutions to individuals and to companies, as well as at the level of telephony as internet. The range of services offered by the company equally includes multiple value added solutions, as it does data security (firewalls, branch office interconnections) as it does hosting internet sites or ASP solutions (Application Service Provider, data backup, Intranet, video surveillance, audio servers...)

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About VTX Telecom

Active since 1986, VTX Telecom is an independent market operator occupying a pole position in the telecomms and Internet arena. The head office of the group is sited in Pully. Its product portfolio includes numerous innovative services in the domain of connection, hosting, and security, of custom Web Application development and equally in the domain of fixed and mobile telephony (powered by Orange.) It then covers every need of a business in terms of telecommunications.

This status of triple play operator in addition to a national network of outlets established in Geneva, Neuchatel, Bienne, Bale, Sion, Bellinzona, St. Gallen and Zurich confers to VTX Telecom a top level role among the Swiss telecom market operators. The nine branches of the group employ over 180 people over the whole of Switzerland and look after around 100'000 customers, of which 25'000 are small and medium sized enterprises.

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